

North Sound Rental Industry Seminar - by SCAOA

Saturday, November 5th 2011

9:00am–3:00 pm – Lunch Included!

Holiday Inn Express 8606 36th Ave NE Marysville (across I-5 from Tulalip Resort Casino)

Topics:

9:00 a.m... starting off with the...

- 10 Most Common Landlord Mistakes & How to Avoid Them

Chris Benis, a partner with the law firm of Harrison,



Benis & Spence, LLP, is currently Legal Counsel for the Rental Housing Ass'n (Seattle/Tacoma) and is a past President.

Chris serves the real estate industry, including real estate brokerages, individual investors, property management companies, and homeowners.

He owns rental properties, building on his personal experience as a "second generation" landlord to advise his clients on practical solutions to their legal needs and concerns.

He assists clients with the acquisition of investment property, formation of entities such as LLCs, preparation of financing documents, and all manner of real estate disputes (such as construction defects, seller disclosure matters, condemnation, land use, zoning, boundary line disputes, etc.).

Marketing
Lease up

Records - Bookkeeping - Taxes

Costs

More Topics:

Members: \$45 pre-paid

(\$40 "early-bird" with reservations by Sept. 21st)

Non-Members: \$75 prepaid

(\$65 "early-bird" by Oct. 21st)

Join SCAOA for the Discount!

\$75 for **ALL at the Door** (if space available)

To register, please refer to page 20 of this issue of the SCAOA Gazette, or call SCAOA at 425-353-6929

Staying overnight Fri/Sat? Call Holiday Inn Xpress (360-530-1234) – special king bed room rate of \$119

Breakfast is included with room

Use promotion **GRO**

(as in GROw Your Rental Business)

Laws: RCW 59.18 is only half the law

Case law (court interpretations) are the other half

Dealing with the Difficult Tenant

DOCUMENTATION

Objective – Legal – Consistent

Evictions

Home Inspections

Loans – Mortgages – Seller Financing

Grow your Business

From 1 unit → to 20-plex → Commercial

Buy Right – Sell Right & Exit Strategies

Retire without giving Uncle Sam half

Market Trends – Residential – Commercial

Books & Other Resources

Legislative Agendas

- Screening Tips
SCAOA Staff

Followed by

- Screening in Depth
A few dramatic examples by

Rebekah Near, Founder & CEO of Orca Info

Helping property managers, landlords and employers to prosper in their industry has impelled Rebekah to move into the arena of instruction on all phases of the screening process, and investigative searches for them.

Rebekah/Orca are members of Affordable Housing Management Association, Council for Affordable Rural Housing, Washington Multi-Family Housing Association, and she is currently treasurer of the North-west Rental Owners Ass'n (Skagit, Whatcom, Island & San Juan)



Rebekah and her staff utilize the three major credit bureaus; search tens of thousands of court/criminal records, detect fraud on applications; and find missing or hiding individuals and their pertinent records. Company motto:

"We can tell you more about them than their Mother"

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REGISTRATION FORM

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\$75 at the Door (if space available) Members/Non-Members

Payment Method: Cash Check  

Name of Attendee _____

Company _____ Email _____

Phone _____

Name *(as it appears on card if paying by credit card)*

Billing Address _____ City _____ State ____ Zip _____

Card # _____ Exp. Date _____ 3-Digit Code _____

Signature _____ Date _____

Make checks payable to:

SCAOA, 6320 Evergreen Way, Suite 209, Everett, WA 98203

Send in your registration by fax: 425-343-7132

Email: Office@scoa.com. For more information please contact SCAOA @ 425-353-6929